



Press release

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Zozio and Daher co-signed a MSA to transform the industries' logistics

Daher - equipment manufacturer and flagship of the French aeronautics industry - and Zozio, an Industry 4.0 business based, have co-signed a MSA formalizing a long-term cooperation to transform logistics processes at the heart of plants. All planets are thus well aligned for better traceability, visibility and quality for better performances.

After a first successful collaboration between Zozio and Daher, proven by "in vivo" deployments of the ROBIN solution at three of its major customers, the French aircraft and equipment manufacturer has renewed its trust in Zozio by integrating the platform into its catalog of innovative solutions.

The partnership between the two entities has been formalized by the signing of a framework contract, giving Zozio the opportunity to offer ROBIN, its logistics performance management software for manufacturers, to all Daher customers seeking to optimize their processes. Gabriel Raffour, head of the DaherLab, the Daher Group's Open Innovation hub, spotted the potential of this solution very early on:

"The solution developed by Zozio seemed relevant to address our issues of traceability of physical flows within our plants, since it allowed us to geolocate our bins to 50 cm, to record our data and to analyze our flows in order to optimize them. Zozio also has the ability to deploy infrastructure and connected objects in record time. It's a modular and pragmatic solution that allows us to best meet the needs of our businesses," said Gabriel Raffour.

Vision and values aligned

For Bastien Triclot, 28, founder and CEO of Zozio, the collaboration with Daher came about very naturally thanks to a shared vision and an alignment of values between Zozio and the family-owned group, which is celebrating its 160th anniversary this year. The ROBIN solution also proved to be capable of responding very precisely to the numerous use cases of the group and its customers in their specificity: "Working with Daher means working with one of the flagships of French industry and aligning ourselves with a high level of requirement. We have provided them with a four-level service: Track & Trace, real-time data analysis and logistics optimization thanks to our data

visualization modules. The reward is the validation of our solution and the signature of a key partnership that now opens the door to 100 industrial sites worldwide for potential deployment.



About us :

Founded by Bastien Triclot, Zozio's solution ROBIN is now trusted by the top leading names in the international industry market such as Renault, Daher, L'Oréal, Saint-Gobain, ArcelorMittal, Nicomatic, Liebherr. Dedicated to optimizing logistics and the supply chain within factories, ROBIN is modular by design, user-friendly and tailor made to become the operators and managers on the field favorite's performance support tool and virtual companion. For Zozio, it is also the desire to become the leader in logistics optimization for Industry 4.0 in France and internationally. Zozio raised funds last May 2022 with the great support of investment funds and business angels: Capricorn Partners, Industria and The Faktory Fund, with a 4 million euros amount. Zozio is growing rapidly and aims to double the size of its team by 2023 - currently 30 employees - and just opened a new office in Frankfurt (Germany) in April this year.



About Daher :

Daher is an aircraft manufacturer, industrial services provider and logistics specialist which reported an annual revenue of € 1,3 billion for 2022.

With the stability provided by its family ownership, Daher has been committed to innovation since its creation in 1863. With more than 10,500 employees and operating locations in 13 countries concentrated mainly in Europe and North America, Daher designs and develops value-added solutions for its aerospace and industrial customers and partners.